

The logo for ANIS features the word "ANIS" in a bold, white, sans-serif font. The letter "A" is lowercase, while "N", "I", and "S" are uppercase. Three red squares are positioned along the diagonal stroke of the "N", one at the top left, one in the middle, and one at the bottom right.

ANIS

Your business, our solutions



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“We’re committed to being the market leader in fleet management; delivering high standards of compliance and solutions, focusing on delivering sustainable growth in profitability for our customers through technology, passion, knowledge and integrity.”



Robert J Montague CBE
Executive Chairman



We are proud to be one of the UK's leading commercial vehicle contract leasing and fleet management companies.

We operate over
3,000
assets

Introducing Axis Fleet Management

Our customer base extends from small, owner-managed businesses to multinational logistics firms and retailers – and our mission is to build our services around the needs of each individual organisation we work with.

We are independent and we're not tied to any manufacturer, which means we enjoy significant buying power and we're completely impartial.

Above all, we're focused on using our knowledge, experience and expertise to provide a tailored, reliable service that results in minimal downtime, total fleet compliance and cost efficiencies across our customer fleets.

Our People

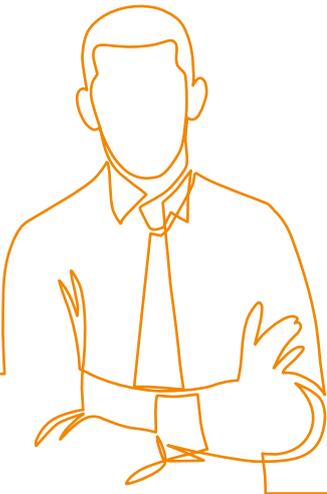
The experts in the team at Axis have extensive experience within the industry, including many who have joined us from manufacturers, logistics businesses and other leasing companies.

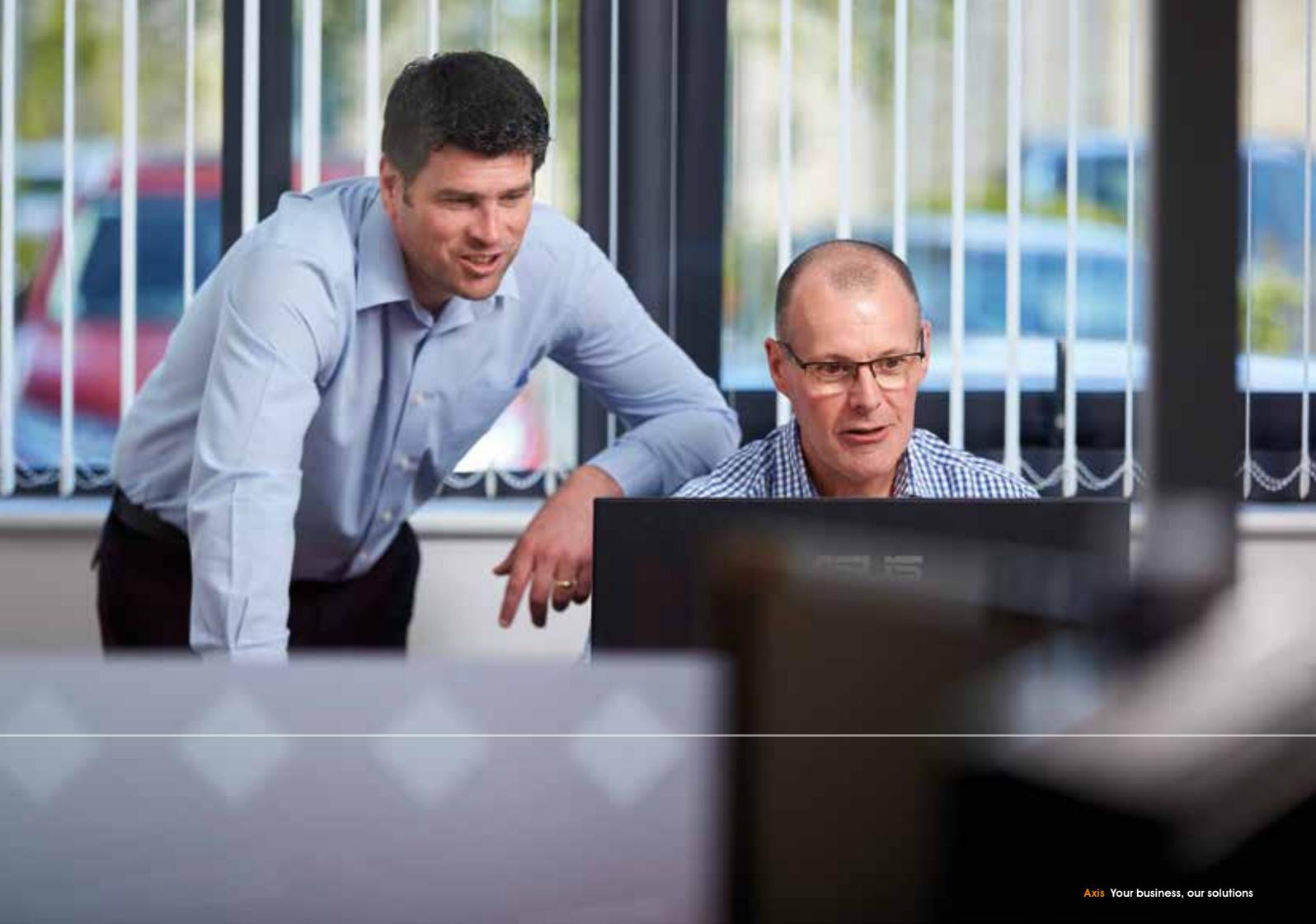
It means we can apply our combined knowledge to understand customer needs and implement the right products and services to match.

By taking the time to review your business needs (including operational and customer demands) we are able to put forward

proposals that support and enhance the effective operation of your fleet.

And, once the right solution is in place, we will ensure we offer a world-class fleet management service throughout the lifetime of the assets.





Meet the Team

Leigh Goodland

Sales & Marketing Director

Leigh joined Axis Fleet Management in April 2017, bringing with him over 15 years' experience in senior roles at MAN Truck & Bus UK, Isuzu Trucks UK and Cordwallis Vehicle Contracts. Leigh has developed a highly motivated team at Axis, underpinning excellent customer service standards and value added solutions for our customers.

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E: leigh.goodland@axisfml.co.uk





Mark Burgess

Director of Fleet Services

Mark's career spans over 30 years in the Commercial Vehicle industry starting with Michelin Tyre Co then holding key asset management sales roles within Lex. More recently before joining the Axis team, he led the business development activities of Babcock's Critical Services business. Mark is developing the Axis approach to fleet management with the intelligent use of data to ensure compliance and add real value to our customers' activities.

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Gary Bowes

Finance Director

Gary joined the board of Axis Fleet Management as Finance Director in September 2016. Gary is an ACA qualified (ICAEW) accountant with over 20 years' post qualified experience in all aspects of strategic and financial leadership within various fast paced service businesses including five years within a national UK logistics business containing a significant fleet of trucks and trailers.

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Andy Turner

Operations Director

Andy joined Axis in July 2017 and is responsible for all operational activities of the Group including managing all repair, servicing and maintenance programmes for the Axis fleet. Andy has over 37 years' experience of the commercial vehicle industry, over 27 of which have been with MAN Truck & Bus, most recently as Head of their UK Support department and then as Head of the MAN UK Network Development team.

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Fleet Management

Our fleet management service spans everything from vehicle specification through to disposal, ensuring a smooth and hassle-free service throughout the lifetime of each of your vehicles.





Customers tell us that our expertise and technical vehicle knowledge is invaluable in ensuring vehicles are specified to meet operational needs.

For example, a seemingly minor refinement to a vehicle can make a significant difference to a loading and unloading task, saving valuable time and money.

At Axis, we see maintaining your O Licence as much our responsibility as yours. With our sophisticated telematics products we have total visibility of your fleet and driver performance, often enabling us to provide customers with proactive input to improve running costs and fleet efficiency.

Our online customer portal provides a single access point for all fleet information, documentation and analysis and is designed to ensure that your fleet is vigilantly managed in full compliance, protecting your OCRS score, avoiding unnecessary fines and minimising the workload for you.

Service & Maintenance

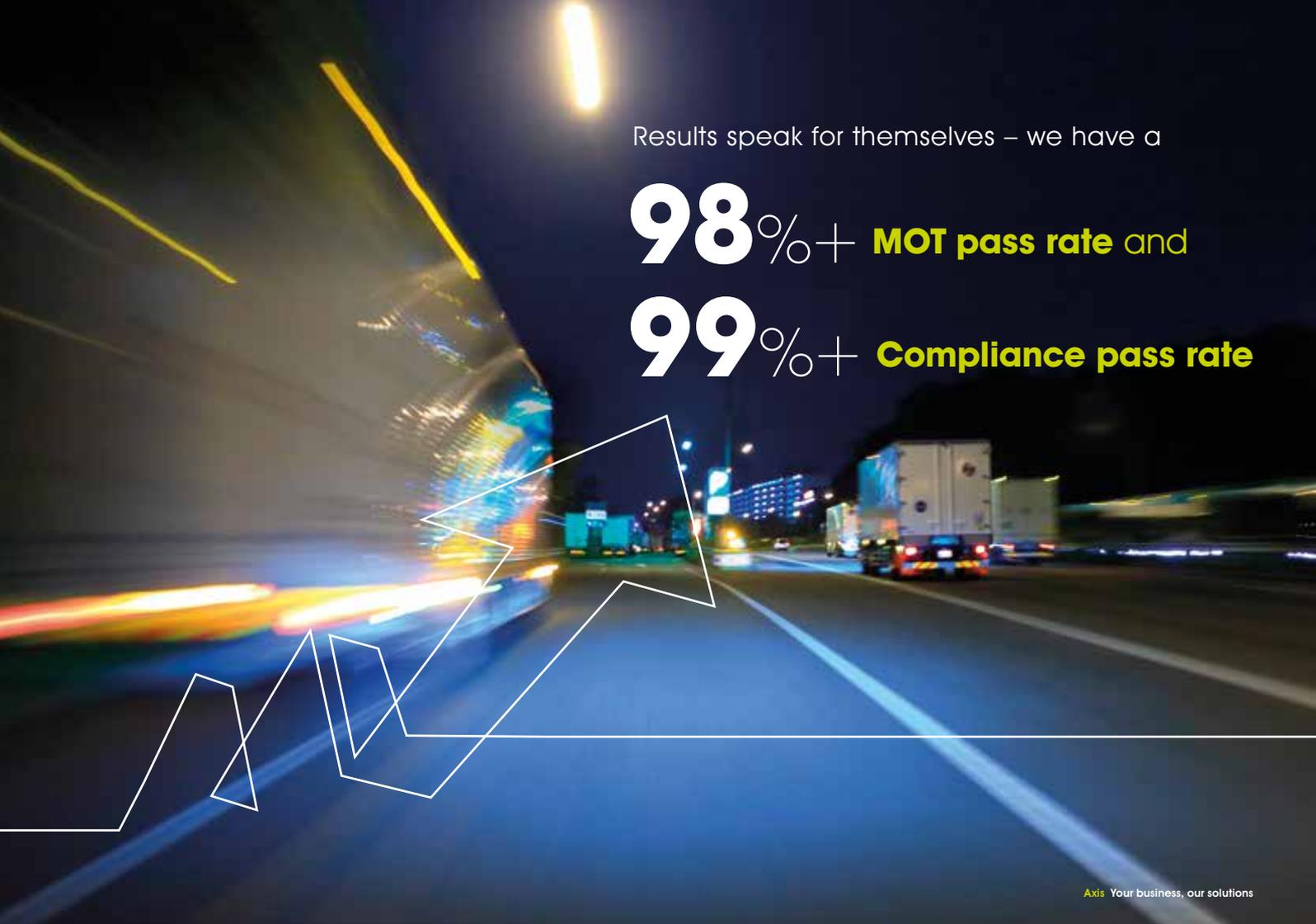
We understand the significant cost implications and operational disruption caused by vehicle downtime and we provide 24/7 support, 365 days a year to avoid it wherever possible.

Handover between our daytime operations team and out-of-hours support team is seamless. With full visibility of your fleet composition and circumstances available to each team, we ensure efficient communication to keep you informed every step of the way.

With a service network comprising more than 400 high quality repair centres across the UK, service downtime is kept to a minimum and in the event of breakdown we will respond within 90 minutes of your call and get your vehicle back up and running as quickly as possible.

Through our online customer portal you can monitor all elements of your vehicle management, from contact dates and service schedules to tyre inspections and mileage reports. But you can rest assured that our team is monitoring your fleet on an ongoing basis so that you can focus on your customers' needs.

Results speak for themselves – we have a 98%+ MOT and 99%+ compliance pass rate.



Results speak for themselves – we have a

98%+ **MOT pass rate** and

99%+ **Compliance pass rate**

DRIVER / VEHICLE DETAILED KPI REPORT

Selected Group: Group One

Selected Vehicle: Vehicle One

microlise
FUEL COST PER HOUR READ

GROUP AVERAGE	PERIOD SAVINGS ACHIEVED*	PERIOD SAVINGS OPPORTUNITY**	YTD SAVINGS ACHIEVED*	YTD SAVINGS OPPORTUNITY**
 Vehicle One	TOTAL MILES 1705.75	TOTAL ENGINE HRS 50:40:26	AVG LTR/HOUR 32.64 %	AVG MPH 35.21

	TOTAL RPM	ACCEL. > 5%	CRUISE CONTROL	SHAKE & R	EXCESS HORN (SECS)	EXCESS BRAKING	EXCESS FUELING	EXCESS SPEED	FUEL EFFICIENCY
									
VALUES	1.12 %	11.85 %	4.48 %	88.80 %	0.17 SE	0.01 SE	0.00 %		
	863239	201843	821341	208243	Avg 000V 06:03:21	Avg 000V 16:00:55	ML	7.89 MPG	

IMPROVEMENT FOCUS:

Improve Cruise Control

Try to improve your route in advance to identify areas where cruise control could be employed.

Reduce Excess Braking

Try to increase the accuracy of your gradually, make the right gear selections and use momentum to your advantage to minimize your fuel.

*Savings achieved are estimated based on the improvement across the reported fleet with the best-mile driver.

**Savings represent the estimated total in the vehicle across the reported fleet against a "best" vehicle.

[Click to view the Performance Report](#)

Dashboard & Telematics

At Axis we constantly innovate and look for ways to improve fleet efficiency and performance amongst an environment of constant changes in fuel prices and legislation.

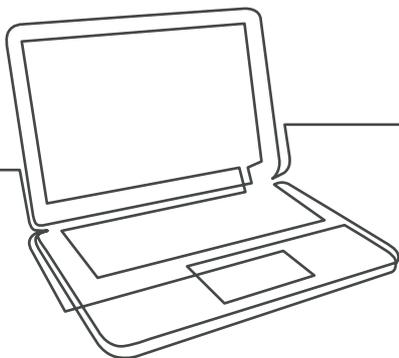
Working together with Microlise, Axis offers its customers total fleet management telematics solutions. This is proven to support fleet operators in reducing the cost and environmental impact of their fleet operations by providing improved visibility of each vehicle, each journey and each driver's style and performance.

At Axis we understand that the masses of data that can be generated from sat nav, engine monitoring, tachometers and telematics is only valuable if it is collated and presented as useful information. Axis has developed a user-friendly software platform that will allow the user to have total control of safety, compliance and cost. The system can be accessed via desktop, tablet or smartphone so wherever you

are you can monitor any vehicle in your business, in real-time, 24/7.

Ultimately, by implementing technology to observe the finite detail we enable our customers to see the bigger picture, increase fleet efficiency and deliver better levels of customer service.

Working with your Business Development Manager, you can choose the module best suited to your requirements.



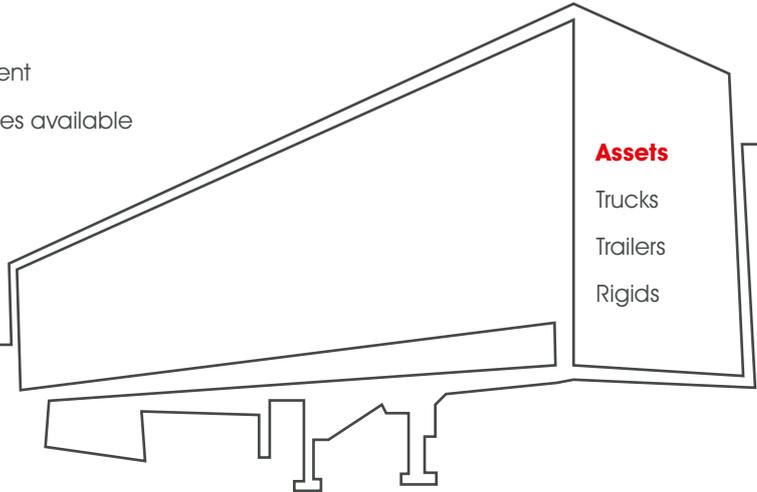
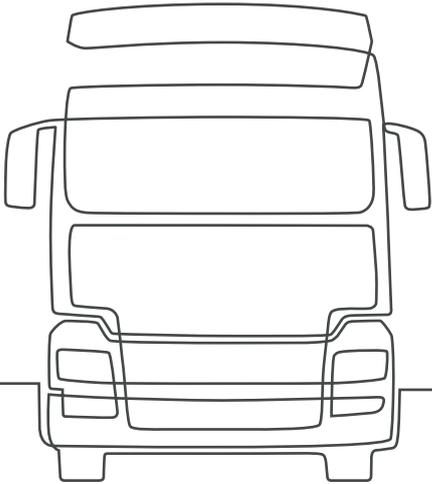
Axis has developed a user-friendly software platform that will allow the user to have total control of safety, compliance and cost.

World Class Services

We work with the leading manufacturers to provide you with the best possible product to meet your needs. Axis has the skills and know-how to provide your business with the best asset solutions, resulting in higher profitability and total compliance.

Contract Hire & Rental

- Assets
- Fleet Management
- Finance packages available

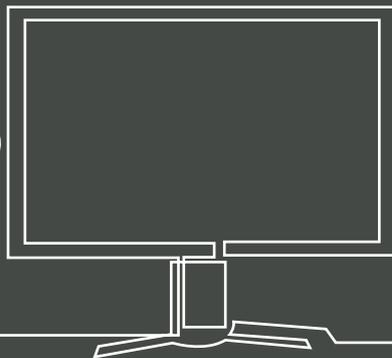


Fleet Management & Customer Service

Tailored solutions

Telematics & improved fleet efficiency

Increased profitability

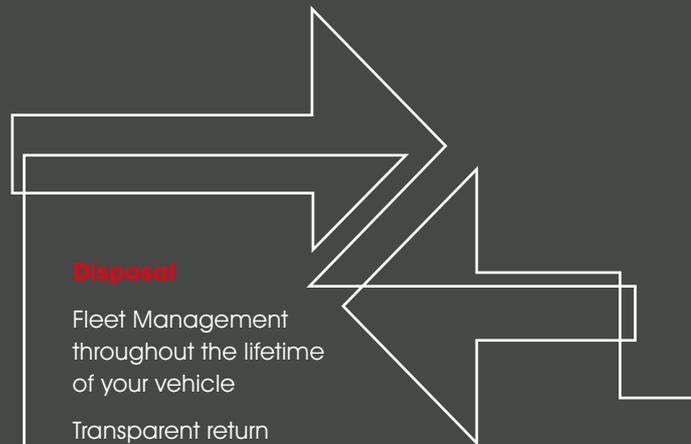


Disposal

Fleet Management
throughout the lifetime
of your vehicle

Transparent return
processes

Seamless handover



Contact

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